

## Budget Start-Up

*Cost items, Cost table, Spreadsheet, Project budget*

### Cost Items

The following is a list of start-up costs associated with formulating a contract grazing business. Depending on your starting point, not all items may relate to you. These startup items are based on a starting herd of 250 sheep and/or goats and employing one H-2A visa employee. To view the cost of all items please view our Start-Up Cost Table on page 3.

#### **Start-Up Cost Items:**

1. Livestock
  - Goats and or sheep
2. Electric Fencing
  - For a herd of 250 goats or sheep you will need at least 15 electric fencing nets to start. Suggested fencing includes:
    - Premier 1 Supply: Pos/Neg ElectroStop 10/42/12 (164'x42" white/black roll) single spike. Item #204000
3. Solar Charger for Electric Fencing
  - Gallagher S400 Solar Fence Energizer
  - Combination System
    - Speedrite Energizer:
    - 12v battery
    - Grounding rod
    - Solar panel with regulator
4. Water Trough
5. Water Trailer
  - Multiquip WT5C with reel-\$9,800 <https://www.multiquip.com/multiquip/wt5c.htm>
  - Wylie 500- \$10,800
  - Wylie 800 -\$14,500
  - WT5C
6. Medications/ Vaccinations
7. Truck
  - New Base model 3500 Truck with 4-Wheel Drive: Minimum \$60,000 without tax and licensing
8. Stock Trailer
  - For a new stock trailer, you can expect to spend \$50,000.00
  - Used stock trailers in good working condition will cost around \$30,000
9. Signs
10. Self-Contained Travel Trailer
  - Used travel trailers in good working condition are often \$7,000-\$10,000 with new travel trailers being upwards of \$15,000.
11. Generator
  - Honda 2200

### ***Start-Up Cost Items, (continued):***

12. Corral System
  - Prattley Mobile Sheep Yard: \$10,000-\$34,000 depending on size and model chosen
13. Tools
14. Marketing
  - Marketing items may include
    1. Website Domain
    2. Business Cards
    3. Brochures
    4. Hats and t-shirts
15. Insurance

### **Monthly Expense Items**

1. Employees
  - H-2A employees
    - In 2024 employers that have 25 or fewer employees are required to pay H-2A visa employees \$4,024.36 plus a monthly food allowance of \$420.00 per month.
  - Telephone and internet

### **Miscellaneous Expense items to consider**

1. Winter Feed
  - a. On average you can expect to need to feed your animals for three months out of the year during the off season. To feed 250 animals you can expect to spend between \$20,000-\$25,000.00 in feed depending on where you are located and what is available that year.
2. Maintenance on equipment
3. Fuel and propane
4. Office Supplies and billing systems fees

## Cost Table

The following is a list of start up costs associated with formulating a contract grazing business. Depending on your starting point, not all start up costs may relate to you. These start up costs are based on a starting herd of 250 sheep and/or goats and employing one H-2A visa employee. If you plan to start with a smaller or larger herd, these example costs will differ from yours. Additionally, these costs are average prices for 2023 and do not include taxes.

Startup Item	Units Needed	Average Cost Per Unit	Average Total Cost
Sheep	250	\$175.00-\$200.00 per head	\$43,750.00-\$50,000.00
Goats	250	\$200.00-\$250.00 per head	\$50,000-\$62,500
Electric Fencing	15 Nets for 250 Animals	\$206.00 per net	\$3,090.00
Solar Panel Charger for Electric Fence	1	\$1,150.00	\$1,150.00
Water Trough	2	\$350.00	\$700.00
Water Trailer	1	\$11,700.00	\$11,700.00
Medications and Vaccinations	Enough for 250 Animals	\$1,125.00	\$1,125.00
Winter Feed	Enough for 250 Animals	\$20,000	\$20,000
Truck	1 New Truck	\$60,000.00	\$60,000.00 plus tax and licensing
Stock Trailer	1 New Stock Trailer	\$50,000.00	\$50,000.00
Travel Trailer	1 Used Travel Trailer	\$10,000.00	\$10,000.00
Generator	1	\$1,595.00	\$1,595.00
Corral System	1 New	\$17,500.00	\$17,500.00
Insurance	1 Truck 1 Trailer 1 Employee	\$13,700.00	\$13,700.00

Tools and Supplies			\$500.00
Telephone and Internet			\$1,000.00
Marketing			\$500.00
Signs			\$250.00
H-2A Employee	1	\$53,332.32	\$53,332.32
Fuel and Propane			\$8,500.00
Office Supplies and Billing System Fees			\$5,000.00
Repairs and Maintenance to Equipment			\$5,000.00
Miscellaneous Expenses			\$10,000.00
<b>Total Average Startup Cost</b>			<b>\$318,142.32- \$336,892.32</b>

## Start-Up Budget Spreadsheet

A start-up budget allows you to figure out and plan for how much money you need to get your business going. It serves as a way to organize all the costs you'll have at the beginning, such as buying equipment. It can also help you to categorize and determine which expenses are essential and which can be put off for the time being. For a start-up budget sheet template, click [here](#).

Startup Budget				
Budget Goal:	\$15,000.00			
Estimated Startup Expenses	\$33,352.00			
Estimated Losses	\$3,040.60			
Toal Estimated Budget	\$36,392.60			
Over/Under:	\$21,392.60			
Startup Expenses				
Expense	Category	Budget	Padding	Total
Domain name	Non-Essential	\$20.00	10%	\$22.00
Squarespace- annual	Essential	\$250.00	10%	\$275.00
Premier one fencing	Essential	\$5,000.00	10%	\$5,500.00
Truck	Essential	\$10,000.00	10%	\$11,000.00
Trailer	Essential	\$8,000.00	10%	\$8,800.00
Portable Coral system	Essential	\$1,500.00	10%	\$1,650.00
Business Cards	Non-Essential	\$50.00	10%	\$55.00
Livestock	Essential	\$5,000.00	10%	\$5,500.00
Chainsaw	Later	\$500.00	10%	\$550.00
	Later	\$0.00	10%	\$0.00
	Later	\$0.00	10%	\$0.00
	Essential	\$0.00	10%	\$0.00
	Later	\$0.00	10%	\$0.00
	Non-Essential	\$0.00	10%	\$0.00
	Essential	\$0.00	10%	\$0.00
	Non-Essential	\$0.00	10%	\$0.00
				\$0.00



## Project Budget

A project budget is a tool that allows you to see how much specific project will cost you. Similar to a start-up budget, a project budget lists out all the costs involved, such as equipment, labor, etc. that is needed to complete the job. The project budget makes it clear to see where the project costs are coming from so you can plan accordingly. It helps you stay on track financially throughout the project. For a project budget template, click [here](#).

<b>Happy Grazing Company</b>		<b>Sample Job</b>		
		Period Beginning: [Date] Period Ending: [Date]		
INCOME		Budget	Actual	Difference
<b>Internal Funding</b>				
	Proposal value	1,500		(1,500)
				-
				-
	Other			-
	<b>Total Internal Income</b>	<b>1,500</b>	<b>-</b>	<b>(1,500)</b>
<b>External Funding/Other</b>				
	Grant			-
	Donations			-
				-
	Other			-
	<b>Total External Income</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total INCOME</b>		<b>1,500</b>	<b>-</b>	<b>(1,500)</b>
EXPENSES		Budget	Actual	Difference
<b>Grazing expenses Job 1</b>				
	Labor			-
	Fencing			-
	Water			-
	Additional Feed			-

	Coral systems - leased			-
	Gathering animals			-
	<b>Subtotal</b>	-	-	-
<b>Transportation and Loading In &amp; Out of Livestock</b>				
	Travel time			-
	Fuel costs			-
	Gathering/loading livestock			-
				-
				-
				-
				-
	<b>Subtotal</b>	-	-	-
<b>[ Category Name ]</b>				
				-
				-
				-
				-
				-
				-
	<b>Subtotal</b>	-	-	-
<b>Total EXPENSES</b>		-	-	-
<b>NET (Income - Expenses)</b>		<b>1,500</b>	-	<b>1,500</b>



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Website: [http://ucanr.edu/sites/anrstaff/Diversity/Affirmative\\_Action/](http://ucanr.edu/sites/anrstaff/Diversity/Affirmative_Action/).

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